

# **Lumber Liquidators Selects Versatile to Provide Self Service Solution**

Mechanicsburg, PA April 12, 2011– Versatile Systems Inc. (Trading symbols on the TSX Venture Exchange: VV and on AIM: VVS) today announced that Lumber Liquidators has selected Versatile's *Mobiquity Kiosk™* system and *Easy App™* solution to provide its customers with the ability to instantly obtain authorization for Private-Label credit from Lumber Liquidators' banking partner, GE Capital. The *Mobiquity Kiosk™* enables retailers to automatically and securely process electronic Private-Label credit by providing a few simple pieces of personal information.

Lumber Liquidators is the largest independent retailer in the United States specializing in hardwood flooring. "We look for ways to enhance our value proposition of price, selection, quality and availability" says Rob Morrison, Lumber Liquidators' Senior Vice President — Store Operations. "The Versatile solution supports that proposition by streamlining the shopping experience. We believe that the fast and secure processing of credit applications and transactions will allow our store personnel to concentrate on serving our customers and our customer to focus on selecting the right floor at the best price."

"Lumber Liquidators is one of the fastest growing retailers in the flooring industry." says Bob Joyce, President, Versatile Systems, Inc. "We are excited to be working with them to continue to exceed their customers' expectations".

#### About Versatile

Versatile provides business solutions that enable companies to improve sales, marketing and distribution of their products. Versatile also provides information technology services for the implementation, maintenance and security of mission-critical computer environments. Versatile has the ability to architect solutions involving both proprietary and third party components. For more information: www.versatile.com.

## About Lumber Liquidators

Lumber Liquidators is the largest specialty retailer of hardwood flooring in the United States. With more than 235 stores and 340 varieties of flooring, including solid and engineered hardwood, bamboo, cork and laminate, and featuring premier brands such as Bellawood (which features a 50-year warranty), Dream Home, Schön, Tranquility, Virginia Mill Works and Morning Star, Lumber Liquidators has one of the most extensive selections of prefinished and unfinished hardwood flooring in the industry. For additional information, visit www.lumberliquidators.com

### Forward-Looking Statements

This document may contain forward-looking statements relating to Versatile's and/or Lumber Liquidators' respective operations or to the environment in which they operate, which are based on their operations, estimates, forecasts and projections. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or are beyond Versatile's and/or Lumber Liquidators' control. A

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number of important factors including those set forth in other public filings could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Versatile and Lumber Liquidators each disclaim any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

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