



Versatile Credit becomes a MEGA Group USA Partner

Mechanicsburg, Pa. – March 31, 2015 – Versatile Credit, the leading provider of innovative solutions linking lenders with consumers applying for credit in retail stores, today announced that it has partnered with MEGA Group USA, an organization of retailers focused on delivering excellence in products and service. The group has expanded rapidly by supporting member needs with a broad business approach. Versatile Credit is a business unit of Versatile Systems Inc. (TSX Venture Exchange: VV).

The Versatile Credit kiosk solution provides a private, secure and fast credit application process for consumers. Retailers are able to benefit from applications denied by a primary lender being instantly sent to a secondary lender – reducing credit denials by up to 40 percent.

“Creating a partnership with MEGA Group USA gives us the opportunity to develop special offers for its members and increase our retail footprint.” said Rob Meyer, executive vice president, product and marketing at Versatile Systems. “MEGA Group USA’s approach to delivering innovative programs to its members fits perfectly with our view of the retail market..”

“Our members are most successful when they make it easy for consumers to make purchases,” said Mallory Parker, vice president of business services at MEGA Group USA. “Versatile Credit’s self-service kiosks have an impressive track record of increasing credit applications, approvals and revenue. Our new partnership adds an increasingly important service to our member program.”

Retailers using the Versatile Credit solution typically see a 20 percent increase in credit applications. With more credit in consumer hands, the average ticket increases by 15 percent or more.

About MEGA Group USA

MEGA Group USA is the fastest growing national home furnishings buying organization in the country with retail members in the furniture, electronic, appliance, mattress, outdoor & seasonal industries. MEGA Group USA is dedicated to the success of every member and is committed to providing cutting-edge, effective and practical resources as technology continues to evolve and be the driving resource to reaching consumers. MEGA Group also provides their members excellent products and services including health and business insurance, group vendor programs, custom advertising and marketing services, consulting, store merchandising, and information technology support aimed at driving floor traffic, improving sales and profits and enhancing operating efficiencies. MEGA Group USA has over 1,700 retail members in 2,500 storefronts throughout the United States. For more information on MEGA Group USA visit www.megagroupusa.com.

About Versatile Systems

Versatile Systems is a technology company offering innovative solutions and trusted services to the retail, distribution and enterprise IT markets. The company’s three core businesses specialize in consumer credit and digital engagement solutions; mobile computing device sales, repair and software development; and IT project, contract staffing and hardware fabrication services.

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